

Kevin Keller

Diplom-Wirtschaftsinformatiker (BA) + Master of Business Administration

[Contact](#) | [LinkedIn](#) | [kevinkeller.org](#)

Summary

Cybersecurity and Cloud Software Architect with a demonstrated track record in influencing business-level and technical-level decision makers. Skilled in delivering value-driven solution presentations to business executives as well as technically solid presentations to IT architects. 10+ years experience in Python development for various use cases.

Experience

Field CTO Lead EMEA AI Agents & Hybrid Cloud Architecture & Observability

Snowflake | The Netherlands | October 2024 - Present

- Pioneered native OpenTelemetry integration with Snowflake
- Architected encryption-preserving data formats in Snowflake
- Driving Snowflake's data residency discussions for European AI & data sovereignty initiatives
- Consulting on European compliance for Fortune 500 Snowflake implementations
- Researching safe AI and data infrastructure architectures

Senior Security Architect, Field CTO Office

Snowflake | The Netherlands | September 2021 - Present

- Delivering executive-level presentations and demos on product security features and cloud architecture patterns to C-level audiences
- EMEA lead for the Snowflake Cybersecurity and Observability workload
- Voice of the customer on product features relating to data analytics, data engineering, and AI/ML pipelines — especially around security, compliance, and sovereignty for highly regulated industries

EMEA Enterprise Security Solution Engineer

Akamai Technologies | The Netherlands | March 2021 - August 2021

- Specialist in the Akamai enterprise product portfolio, securing enterprise applications via Zero Trust
- Leading architectural discussions with customers on best practices for securing enterprise application infrastructure

Senior Security and Identity Solution Consultant

Akamai Technologies | The Netherlands | August 2020 - March 2021

- Consumer web security, identity, and fraud protection
- API access management and protection solution design

Sales Engineer

Okta | Germany | July 2019 – July 2020

- First Sales Engineer at Okta for the DACH region specialized in CIAM (OIDC + OAuth2)
- Using Okta's SDKs in various programming languages for demonstrations and PoCs

Cloud SaaS/PaaS Enterprise Solution Architect

Oracle | The Netherlands | January 2018 – April 2019

- Identity provisioning, deprovisioning, SSO (SAML/OIDC+OAuth/WS-FED), identity provider integration
- PaaS4SaaS scenarios to extend and integrate the Oracle Fusion Cloud stack

HCM Solution Consultant (DACH+Benelux+Nordics)

Oracle | The Netherlands | January 2017 – December 2017

- Solution presentations of Oracle HCM Cloud portfolio across DACH, Nordics, and UK markets
- Technical sessions on identity management, SSO, and directory integration

HCM Solution Consultant (EMEA)

Oracle | Ireland | September 2015 – December 2016

- Solution presentations of Oracle HCM Cloud to decision makers across EMEA
- Sales enablement across the EMEA sales force

Pre-Sales Consultant

Sopra HR Software | Germany | January 2015 – August 2015

- HCM software and HR workflow optimization consulting
- Implementation of customized solutions in Java

IT-Consulting and Service Delivery (Payroll)

Sopra HR Software | Germany | April 2013 – December 2014

- IT support services for IBM Germany's monthly payroll
- Software updates for Sopra HRAccess on IBM AIX servers

Application Owner (IT Change Manager)

IBM | Argentina | November 2009 – April 2011

- End-to-end control, financial controlling, problem and change management of internal applications

Sales Engineer for System z (Mainframe)

IBM | Germany | October 2007 – October 2009

- IT infrastructure simplification and consolidation on the IBM Mainframe
- Presentations to C-level audiences and hosting partner workshops

Business Information Systems Student

Baden-Wuerttemberg Cooperative State University (DHBW) | Germany | October 2004 – October 2007

- Full scholarship program of IBM Germany. Graduated with Diplom-Wirtschaftsinformatiker (BA)

Education

Palm Beach Atlantic University | USA

Master of Business Administration (M.B.A.) | 2012 – 2013

Baden-Wuerttemberg Cooperative State University (DHBW) | Germany

German Dipl.-Wirtschaftsinformatiker (BA), Business Information Technology | 2004 – 2007

Full scholarship program of IBM Germany

Certifications

- Okta Certified Consultant
- Okta Certified Administrator
- Okta Certified Professional
- SnowPro Core Certification

Skills

Technical: Python, Java, SQL, Cybersecurity, Cloud-Native Architecture (Azure & AWS), Linux, IBM Mainframe, Web Applications, Agentic AI Development, OpenTelemetry

Languages: German (Native), English (Full Professional), Spanish (Professional Working), Dutch (Professional Working)

Honors & Awards

Sigma Beta Delta Honor Society Member | August 2012

Highest national recognition a business student can receive. Requires ranking in the upper 20% of the class.